



Concerts and Promotions Consultant

The above vacancy exists within the Sales Division, reporting to the Regional Sales Manager. The purpose is to telephonically pursue concerts and promotions licences and renewals, as well as assist with sales related administration. The ideal candidate will be someone who has successfully completed Matric with 3-4 years related experience.

Key Performance areas:

- Sales revenue.
- Signed licence agreements.
- Distribution report.
- Query resolution.
- Play lists.
- New business development

Minimum requirements:

- Candidate must be computer literate, including working knowledge of word processing and spreadsheet packages.
- Good administration skills.
- Good written and verbal communication skills.
- Excellent organisational and interpersonal skills.
- Accuracy and attention to detail.
- Candidate must be self motivated and show initiative.

Core Competencies:

- Analytical thinking ability.
- Good listening skills.
- Networking skills.
- Persuasiveness.
- Ability to plan.
- Problem solving ability.
- Team orientation.
- Persistence.
- Stress tolerance.

If you are confident that you have the necessary qualifications and experience to perform the above duties as well as have excellent administrative skills with the ability to handle pressure, please forward your CV in confidence to cv@samro.org.za